



Become a Client Magnet: 27 Strategies to Boost Your Client-Attraction Factor (Paperback)

By Sandy Schussel

Robert D. Reed Publishers, United States, 2009. Paperback. Book Condition: New. 213 x 140 mm. Language: English . Brand New Book. A quick, interesting and sometimes humorous read for anyone who practices a profession, owns a service business or sells a service, this book provides simple yet timely and important lessons about getting and keeping good clients in any economic climate or competitive environment. The lessons are easy to implement, generally don't cost anything and will have an immediate and powerful impact on your practice or business. Sandy's background as an attorney shows through in his sensitivity to the issue of selling under the radar. There are no crass or overt selling techniques that professionals understandably recoil from. His short segments on creative listening and attraction-versus-promotion allow his readers to become master sales and marketing practitioners without any pushy components or hucksterism. This compact, impactful book is the perfect antidote to an economy that has forgotten how to sell - I urge EVERYONE who wants to EARN their way out of debt to get a copy now! -Steve Chandler, Author of Fearless.



READ ONLINE

[1.64 MB]

Reviews

A must buy book if you need to adding benefit. It can be rally fascinating throgh studying period of time. I am just happy to explain how this is the very best ebook i actually have read within my individual existence and could be he finest book for ever.

-- **Cydney Hand**

Excellent e-book and useful one. It can be rally intriguing throgh looking at time period. Once you begin to read the book, it is extremely difficult to leave it before concluding.

-- **Pasquale Klocko**

See Also



The Poor Man and His Princess (Paperback)

Mark Martinez, United States, 2015. Paperback. Book Condition: New. 216 x 140 mm. Language: English . Brand New Book ***** Print on Demand *****.The Poor Man and His Princess is a children s short story about unconditional love, and the connection made...



Coralie (Paperback)

1st World Library, United States, 2005. Paperback. Book Condition: New. 216 x 140 mm. Language: English . Brand New Book ***** Print on Demand *****.Purchase one of 1st World Library s Classic Books and help support our free internet library of downloadable...



The Range Dwellers (Paperback)

1st World Library, United States, 2005. Paperback. Book Condition: New. 216 x 140 mm. Language: English . Brand New Book ***** Print on Demand *****.Purchase one of 1st World Library s Classic Books and help support our free internet library of downloadable...



Finally Free (Paperback)

Createspace Independent Publishing Platform, United States, 2016. Paperback. Book Condition: New. 216 x 140 mm. Language: English . Brand New Book ***** Print on Demand *****.Its been four years since Malakais death, and Kinara couldnt be happier. She and Amir are married...



The Stories Mother Nature Told Her Children (Paperback)

1st World Library, United States, 2005. Paperback. Book Condition: New. 216 x 140 mm. Language: English . Brand New Book ***** Print on Demand *****.Purchase one of 1st World Library s Classic Books and help support our free internet library of downloadable...



I Wish My Teacher Knew: How One Question Can Change Everything for Our Kids (Hardback)

The Perseus Books Group, United States, 2016. Hardback. Book Condition: New. 210 x 140 mm. Language: English . Brand New Book. One day, third-grade teacher Kyle Schwartz asked her students to fill-in-the-blank in this sentence: I wish my teacher knew . The...